

Germania CEO elected to chair NAMIC

Germania's President/CEO Paul Ehlert became the first leader of a Texas insurance company to be elected chairman of the National Association of Mutual Insurance Companies, the largest property/casualty insurance trade association in the country.

Ehlert's election to a one-year term was announced in September at NAMIC's 122nd convention in Denver.

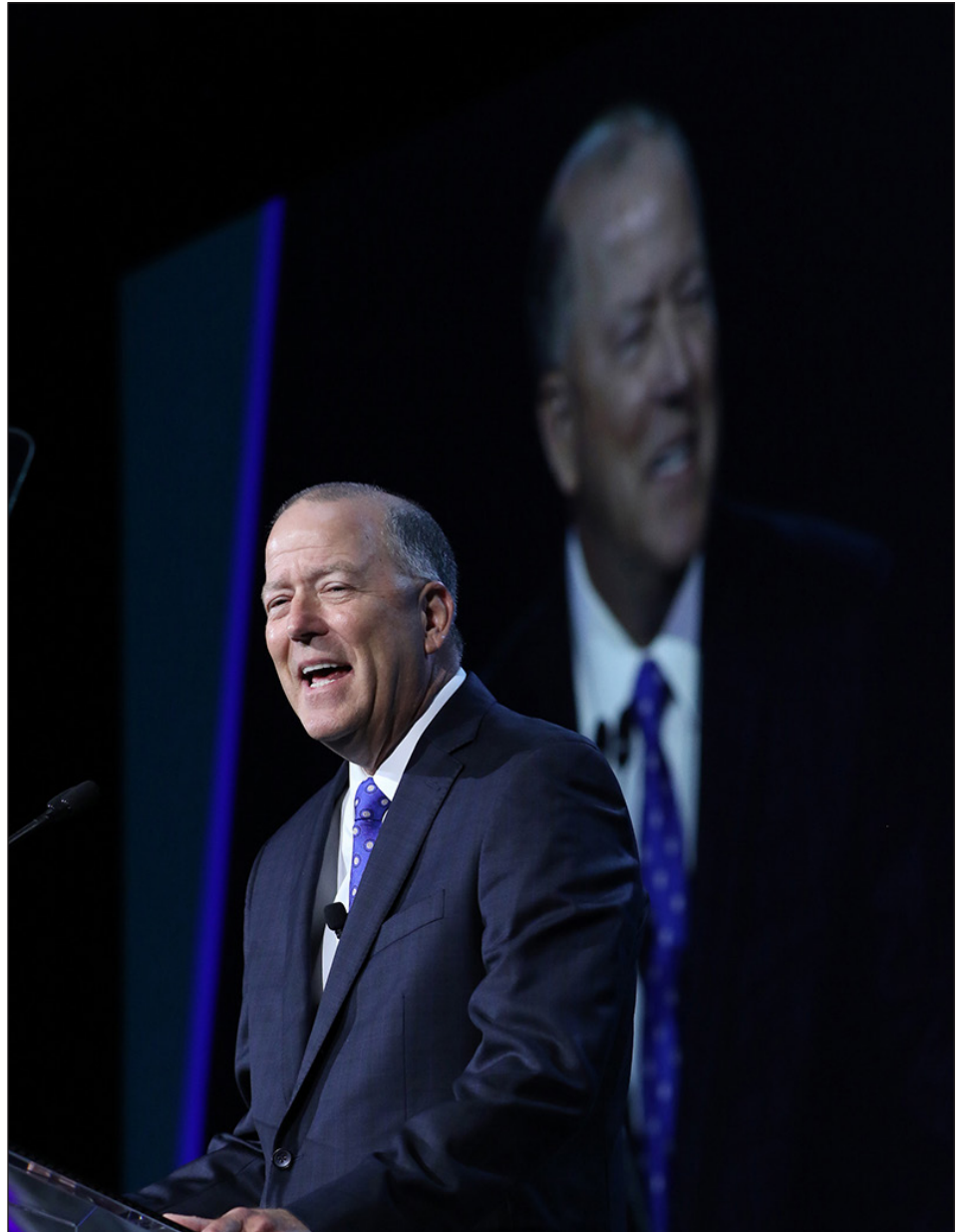
"I am honored to serve as NAMIC's new chairman," said Ehlert, a Brenham native who became Germania's president in 2011. "I look forward to representing NAMIC to the insurance industry and building and strengthening relationships."

NAMIC comprises with more than 1,400 member companies representing 39 percent of the total insurance market. NAMIC member companies, which serve more than 170 million policyholders and write more than \$230 billion in annual premiums, range in size from one person operating a farm mutual in a single county to national and globally active insurers providing a wide array of comprehensive commercial and personal lines coverages.

Ehlert sees challenges ahead for the insurance industry, and strong relationships will help the industry meet these challenges, he said.

"The industry is constantly changing, and it is changing a lot more rapidly lately," Ehlert said.

"Technology advances during the past 10 or 15 years have been extreme. The tech disruptors such as the Internet of Things and autonomous vehicles are going to continually disrupt our industry



Germania's President/CEO Paul Ehlert addresses the 122nd NAMIC convention in Denver in September. Ehlert said his priority as NAMIC's chairman this year is building relationships in the insurance industry.

and how we do business. But it still goes back to being a relationship business, he said.

Ehlert plans to spend his year as NAMIC chairman forging relationships in the industry.

His duties include presiding at all NAMIC board and association

member meetings and serving as the moderator for business sessions and other activities.

He is also expected to represent NAMIC at industry events, including state associations annual conventions and meetings, and speaking engagements.